



**CAI LAY VETERINARY
PHARMACEUTICAL
JOINT STOCK COMPANY**

No.01/2026/TTr-BK

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom – Happiness

Dong Thap, May 09, 2026

PROPOSAL
(V/v: Production and Business Plan for 2026)

To: The 2026 Annual General Meeting of Shareholders

- Pursuant to the Law on Enterprises No. 59/2020/QH14 dated June 17, 2020;
- Pursuant to the Charter of Cai Lay Veterinary Pharmaceutical Joint Stock Company as approved by the General Meeting of Shareholders in April 2022;

The Board of Directors of Cai Lay Veterinary Pharmaceutical Joint Stock Company respectfully submits to the 2026 Annual General Meeting of Shareholders for consideration and approval the following matters:

Approval of the 2026 Production and Business Plan as follows:

1. Company plan

No.	Interpretation	Plan
	REVENUE	132.5 billion
1.	Cost of goods sold	61.2 %
2.	Customer cost	5.7 %
3.	Cost of sales	16.2 %
4.	Financial expenses	2.8 %
5.	Administrative expenses	6.9 %
6.	Profit before CIT	7.2 %
TOTAL		100,0 %

2. Revenue by region:

No.	Interpretation	Plan
	NATIONAL REVENUE	132.5 billion
1	Business area	32.4 billion
2	Distribution area	100.1 billion





3. Quarterly revenue:

No.	Interpretation	Quarter I	Quarter II	Quarter III	Quarter IV	Total
1	Business area	8.1 billion	8.1 billion	8.1 billion	8.1 billion	32.4 billion
2	Distribution area	20.4 billion	23.7 billion	27.0 billion	29.0 billion	100.1 billion
TOTAL		28.5 billion	31.8 billion	35.1 billion	37.1 billion	132.5 billion

The Board of Directors respectfully requests the approval of the General Meeting of Shareholders.

ON BEHALF OF THE BOARD OF DIRECTORS

Chairman



DAO MANH HOA

